**ERROL DEEPA MORAS**

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**CAREER OBJECTIVE**

To pursue a career in an organization where I can apply my existing knowledge, acquire new skills and contribute to it to the fullest of my capabilities.

**PROFESSIONAL SUMMARY**

Energetic, Self-driven Talent Acquisition Professional with intense passion for Resume Mining, Candidate Experience and Client Satisfaction. I like to stay updated with latest technologies, talk to people about it, help them carve out a niche career for themselves and help clients find the besttalent.  
  
Specialties: Open Networking, Strategic Full-cycle Technical Recruiting, Internet Search, Data mining, Client Partnering, Candidate Development and Business Development.

**Company: People Gamut HR Solutions**

**Role: Recruiter (May 2014 - Present)**

**Roles and Responsibilities:**

* End to end recruitment and strategic Sourcing, Referencing & Headhunting candidates with relevant experience
* Understanding client requirements in detail to ensure success with a focus on exceptional client and candidate experience
* Initial screening of CV's & first level interviewing as per client requirement
* Coordinating different steps in recruiting all the way upto making candidate offer
* Organize campus/rookie hiring, Organize events, Job fair for mass hiring
* Preparing and maintaining various MIS Reports like Tracker sheet, monthly client reports, hire reports and raising invoices
* Business Development: Have been successful in bringing in new clients and attended meetings at client place to serve the client better and address pain areas
* Relationship Management: Maintain good rapport and interfaced as a Single point of contact with clients
* I have worked on fresher’s to mid to senior level positions for various sectors mainly IT, ITES/BPO, Engineering, Manufacturing, Printing & Packaging, Hospitality, Retail, Healthcare and Insurance in the following domains:

Technology Recruiting: Telecom | IT Infrastructure – Virtualization, Cloud Computing, Storage, Big Data, Data Security, Database – Development, Analyst, Administration | Enterprise Software Development & QA | ERP | Web Applications

Engineering: Operations & Production Management, Design & Process Engineering, Engineering B2B and B2C Sales, Key Account Management, Business Development

Executive Recruiting - General Manager Sales, DGM Finance, HR, Chartered Accountant, Techno- commercial Manager

BPO/ITES - Team lead, Operations Manager, Tech support, FP&A, Entry level Inbound and Outbound calling Executives

**Technologies Recruited**

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| **Storage Skills:** SAN , Connectrix (Hitachi Thunder, Brocade, Cisco and McData Fabric Switches) |
| **Virtualization:** VMWare (ESX 3.5, V Sphere, Virtual Center 2.0, 2.5 and 4.0, VDI) |
| **ERP&CRM Packages:** SAP, People soft, Siebel |
| **Client Server:** GUI, Visual Basic, Oracle, SQL Server |
| **E-commerce/Internet:** Java, J2ee, Servlets, Applets, ASP, PERL, Oracle8i, HTML, XML |
| **System Programming:** C, C++, Unix, TCP/IP, Multi-threading, Python/Shell Programming and scripting, Linux |
| **Java Technologies:** Java, J2ee (JSP, Servlet, EJB, JSF), Core java, Struts, JDBC etc |
| **Quality Assurance and Testing:** Winrunner, Load runner, Black box, White box, QTP, Selenium, etc, Kernel Testing |

**EDUCATIONAL QUALIFICATION**

MBA (HR) - School of Management, Manipal University (2012-2014)

B.E (E&C) - St Joseph Engineering College, Viveswaraya Technological Universiity (2007-2011)

**STRENGTHS**

* Strong computer skills, especially with spreadsheets and databases.
* Have good Communication, Interpersonal, Analytical, Decisional and Managerial skills.
* Self-motivated, Resourceful and Result oriented Team Player.
* Have good understanding of business rules & ability to work well as part of Project team.
* Leadership skills and conflict resolution abilities through coursework and experience.

**PERSONAL DETAILS**

DOB : 30-12-1989

Gender : Female

Nationality : Indian

Languages : English, Kannada, Hindi, Konkani

Address  : ‘Raja Palke’, Raja Palke Road, Bajpe-574142, Mangalore. D.K.

Place: Mangalore Errol Moras